

Subject: Price Increase of PISCO products

Dear Valued Customers,

We hope this message finds you well. We appreciate your continued partnership and trust in Nihon Pisco as your preferred provider of high-quality pneumatic products. We are writing to inform you of an upcoming change that will impact our pricing structure.

Over the past months, all industries have experienced various challenges, including fluctuations in raw material costs, increased operational expenses, and evolving market conditions, and this is certainly the case in the pneumatic industry. As a result, we find it necessary to make adjustments to our pricing to ensure the sustainability and continued excellence of our products and services.

Effective Nov. 1, 2023, we will be implementing a price increase on all our products.

< Outline of price increase >

1. Applicable product	All products supplied by Nihon Pisco.
2. Date effective	From order processing date of November 1st (1*)
3. Price increase rate	a 10% price increase on all our products (2*)

1*: The effective date is the date we process your order, not the date on your company's order form, so please place your order well in advance. Shipments of products ordered at the old prices will be handled until the end of December 2023.

2*: Exception; 20% price increase to be applied for Fluoropolymer tubes.

Price increases take the form of an increase in the listed price

Any questions or concerns you may have about the price increase, please feel free to contact us through your daily account representative.

We value your business and partnership, and we are committed to supporting your needs throughout this transition. We thank you for your understanding and look forward to continuing to serve you with excellence.

Sincerely,

September, 2023



Toshiyuki Kasai

President & director, COO

Nihon Pisco Co., Ltd.